OFFICE OF THE CITY MANAGER LITTLE ROCK, ARKANSAS

BOARD OF DIRECTORS COMMUNICATION MAY 4, 2021 AGENDA

Subject:	Action Required:	Approved By:
A resolution to authorize the	Ordinance	
execution of a contract with	√ Resolution	
JTS Financial Services for		
Employee Benefit		
Consultation, Data		
Analytics, Reconciliation		
Services, Web-Based		
Benefit Administration &		
Enrollment Services and		
ACA reporting; with the		
option to add COBRA		
Administration, Flexible		
Spending Account		
Administration, Dependent Care Plan Administration		
and a Dedicated Customer		
Service Platform.		
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Submitted By:		
Human Resources		Bruce T. Moore
Department		City Manager
D operation.		City Winnager
SYNOPSIS	A resolution authorizing the City Manager to enter into an agreement with JTS Financial Services for Benefit	
	Consultation, Data Analytics, Reconciliation Services, Web-	
	Based Benefit Administration & Enrollment Services and	
	ACA Reporting; with the option to add COBRA	
	Administration, Flexible Spending Account/Dependent Care	
	Plan Administration and a Dedicated Customer Service	

Platform, for the period of May 4, 2021, to May 4, 2022.

This represents year one (1) of a seven (7)-year term.

FISCAL IMPACT

The amount is not to exceed \$95,000.00 Employee Benefit Consultation, Data Analytics, Reconciliation Services, webbased Benefit Administration & Enrollment Services, ACA Reporting, COBRA Administration, and Flexible Spending Account/Dependent Care Plan Administration.

Assuming the City of Little Rock transitions to a partially self-insured medical plan in 2022, JTS will only be compensated as a percentage of savings derived from Prescription rebates and reduction of administrative plan expenses. JTS will receive incentive compensation of 20% of medical plan savings based on the 2021 fully insured medical plan costs versus a partially self-insured plan structure in 2022, an amount not to exceed \$200,000.00.

Any additional plan costs incurred as a result of the integration of Clinically Integrated Networks will not be held against JTS when comparing 2022 plan costs to 2021 plan costs with regard to plan savings calculation.

If the City of Little Rock decides to remain fully-insured, JTS will receive no standard commission for Medical Plan Consulting Services.

Compensation structure in subsequent years will be based on a per participating employee per month charge of \$5.00, assuming Medical Plan Consulting Services only, an amount not to exceed \$200,000.00.

If the City of Little Rock determines that they would like JTS to provide a dedicated Customer Service Platform for all benefits, there would be an additional \$4.00 per participating employee per month charge. Therefore the not to exceed amount in paragraph one (1) of Fiscal Impact would increase by \$100,000.00.

JTS can receive commissions or administrative fees in lieu of commissions from Dental, Vision, Long-Term Disability, Life Insurance, AD&D and any other voluntary benefit insurance product except medical plan vendor commissions.

RECOMMENDATION

Approval of the resolution.

BACKGROUND

On October 2, 2020, the City of Little Rock issued a Request for Qualifications (RFQ) for Employee Benefit Consultant. As a result of the RFQ, JTS was chosen as the Consultant for the City. The City wishes to enter into an agreement with JTS for Employee Benefit Consultation, web-based Benefit Administration & Enrollment Services and ACA Reporting; with the option to add COBRA Administration, Flexible Spending Account/Dependent Care Plan Administration and a Dedicated Customer Service Platform, for the period of May 4, 2021, to May 4, 2022, in an amount not to exceed \$395,000.00 (for all services including additional fee for medical plan consultation if the City goes self-funded and if the City adds the customer service platform; otherwise the not to exceed amount will remain \$95,000.00 as included under Fiscal Impact paragraph one). This contract could be extended six (6) additional years in accordance with the renewal clause in the original agreement.